

PARTNERSHIP-FIRST APPROACH

When you engage with any of us, you are interacting with a decision maker. Boathouse has a lean team, which enables us to be nimble and help our companies realize their potential through collaborative partnerships.

BY THE NUMBERS

100+

Completed Transactions

100+

Years of Experience

\$2.0bn+

Invested as a Team

WHO WE ARE

Boathouse Capital is a private equity firm that has provided over \$2 billion of capital to private companies as a team. The principals have a proven, sector-focused approach towards building companies, driven by our core values centered around respect for our management teams and being a trusted partner.

Our experienced team of investment and operating professionals have successfully created long-term, collaborative partnerships with software and tech-enabled services businesses. We provide significant strategic and operational resources, empowering management teams to accelerate growth..

INVESTMENT CRITERIA

MAJORITY OR
LEAD MINORITY

\$25MM - \$100MM
EQUITY COMMITMENTS

SIZE

\$50MM - \$300MM
ENTERPRISE VALUE

>\$7MM ARR

OR

>\$5MM EBITDA

VALUE CREATION CAPABILITIES

- Modernized Go-To-Market Strategy
- Sales and Marketing Optimization
- Strategic | Technology-Driven M&A
- Experience transitioning revenue and business models
- Dedicated in-house operations teams specializing in scaling companies
- Network of seasoned executives and advisors
- Technology and process innovation

THE BOATHOUSE DIFFERENCE



Collaborative Partners



Growth Oriented



Superior Outcomes



Domain Experts

SELECTED PORTFOLIO COMPANIES



Contact

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Offices

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Boathouse

CREDIT & STRUCTURED CAPITAL

For the Lower Middle Market

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With more than 100 years of experience investing up and down the balance sheet, Boathouse has a unique skillset that enables us the flexibility to create bespoke structured solutions for every type of business model and situation. Our goal is to support senior lenders, private equity firms and management teams looking for unique capital solutions.

Our experienced team of investment and operating professionals have successfully created long-term, collaborative partnerships with healthcare, software and tech-enabled services businesses. Beyond efficient and effective capital, we provide significant strategic and operational resources, empowering management teams to accelerate growth.

LENDING CRITERIA

TYPE	- 2 ND LIEN	SIZE	\$10MM - \$50MM
	- SUBORDINATED DEBT		COMMITMENTS
	- STRUCTURED CAPITAL		>\$7MM ARR
	- EQUITY CO-INVESTMENT		OR
	- FIRST OUT / LAST OUT		>\$2MM EBITDA

COMPANY PROFILE

- Seeking flexible capital partner
- Requiring creative capital structure
- Ability to close on expedited basis
- Ability to underwrite complex working capital situations

TRANSACTION TYPES

- Sponsored and Un-sponsored
- Acquisition Financings
- Leveraged Buyouts
- Recapitalizations
- Refinancings

THE BOATHOUSE DIFFERENCE



Collaborative Partners



Preservation of Sr. and Jr. Capital



Commercial Intercreditor Terms



Hands-on Engaged

SELECTED SENIOR LENDER RELATIONSHIPS



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